



11 MAY -2 P2:18

STATE PROCUREMENT OFFICE
NOTICE & REQUEST FOR SOLE SOURCE

PROCUREMENT OFFICE
STATE OF HAWAII

1. TO: Chief Procurement Officer
2. FROM: Transportation/Highways Division
Department/Division/Agency

Pursuant to HRS §103D-306 and HAR Chapter 3-122, Subchapter 9, the Department requests sole source approval to purchase the following:

3. Description of goods, services, or construction:

To alleviate morning traffic congestion on the H-1 Freeway between Manager's Driver Overpass and the Keehi Interchange, the State Department of Transportation implemented a contra-flow configuration known as the "Zipper Lane". The Contractor shall furnish and have on duty a minimum of four (4) workers to operate the moveable barrier transfer machines and to create a High Occupancy Vehicle (HOV) contra-flow lane during the morning peak traffic period along the H-1 Freeway project limits.

The Contractor will place and remove flexible delineators, traffic cones, barricades, install portable traffic signs and with the use of a "Zipper Machine", place and reinstall the moveable barriers along the proposed alignment for the morning peak traffic period only.

4. Vendor Name: Safety Systems Hawaii, Inc.

Address: 815C Waiakamilo Road
Honolulu, Hawaii 96817

5. Price:

\$1,893,510.00

6. Term of Contract:

(mm/dd/yyyy)

From: 10/20/11

To: 10/19/12

7. Prior Sole Source Ref No.

11-067-B-9007 JH 5/2/12

8. Feature: The good, service, or construction has the following unique features, characteristics, or capabilities: Safety Systems Hawaii, Inc. (Safety Systems) is the current contractor for the Zipper Lane operations on the H-1 Freeway from the Manger's Drive Overpass to the Keehi Interchange. Safety Systems continues to be the only contractor in Hawaii that has received certified training to operate and maintain the Zipper Machines from the manufacturer, Barrier Systems, Inc. (Barrier Systems). Safety Systems also continues to be the manufacturer's representative for Barrier Systems. The proper operation and maintenance of the Zipper Machines is critical to alleviating morning rush hour traffic on the H-1 Freeway. There has been no major equipment breakdown during operations for the period that Safety Systems has operated and maintained the Zipper Machines. Safety System's track record and professionalism has always been excellent and above expectations.

9. Essential features. How the unique features, characteristics, or capabilities are essential for the agency to accomplish its work:

This contract is essential for the Department of Transportation, Highways Division to alleviate morning traffic congestion on the H-1 Freeway between the Manager's Drive Overpass to the Keehi Interchange.

11. Alternate source. The following other possible sources for the good, service, or construction were investigated but do not meet our needs because:
Safety Systems is the manufacturer's representative in Hawaii and the only contractor in Hawaii that is properly trained in the maintenance and operation of the Zipper Machines as explained above.

12. Direct any inquiries to:
Department: Transportation
Contact Name/Title: Jamie Ho/Engineering Program Manager

13 Phone Number:
587-2185
Fax Number:
587-2177

Expenditure may be processed with a purchase order/pCard: ☐ Yes ☒ No
If no, a contract must be executed and funds certified.

Agency shall ensure adherence to applicable administrative and statutory requirements, including HAR Chapter 3-122, Subchapter 15, Cost or Pricing Data, if required.

14. *I certify that the information provided above is to the best of my knowledge, true, correct and that the goods, services, or construction are available through only one source.*



Department Head Signature

Date

Reserved for CPO Use Only

15 Date Notice Posted: 5/3/2011

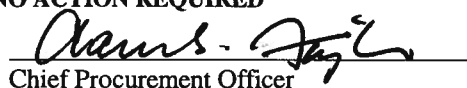
Submit written objections to this notice to issue a sole source contract within seven calendar days or as otherwise allowed from the above posted date to: Chief Procurement Officer
State Procurement Office
P.O. Box 119
Honolulu, Hawaii 96810-0119

16. Chief Procurement Officer's comments:

This approval is based on the department's representation and manufacturer's letter that Safety Systems Hawaii, Inc. is the manufacturer's sole representative in Hawaii and is the only vendor trained to operate the "Zipper Machine" in Hawaii.

Sole source contracts in excess of \$100,000 require cost or pricing data pursuant to HAR chapter 3-122, subchapter 15. This approval is for the solicitation process only, HRS section 103D-310(c) and HAR section 3-122-112, shall apply and award is required to be posted on the Awards Reporting System.

17. ☒ APPROVED ☐ DISAPPROVED ☐ NO ACTION REQUIRED


Chief Procurement Officer

5/23/2011
Date



BARRIER SYSTEMS



A LINDSAY TRANSPORTATION SOLUTIONS COMPANY

March 3, 2011

Sharon Nekoba
Hawaii Department of Transportation
869 Punchbowl Street
Honolulu, HI 96813

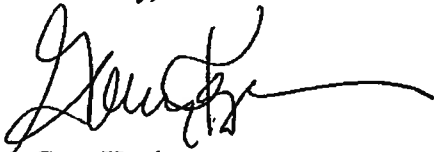
Dear Ms. Nekoba:

Our agent and representative in Hawaii wanted me to confirm their status with you. Safety Systems is Barrier Systems sole agent in Hawaii. As you know, they also operate the Zipper machines for the State and sub contract technical help from us as the manufacturer. Their operators are the only trained operators for these machines as well as the only ones on the island trained to maintain them.

We believe that the Zipper System in Honolulu is one of the best maintained and operated systems we have installed. Both Barrier Systems and Safety Systems have invested heavily in training over the last 13 years to ensure this system continues to operate properly. Untrained operators could damage the machine and your significant investment in barrier very easily.

If I can answer any other questions please call me.

Sincerely,



Gary Kaplan
Vice President of QMB Business